

# TRANSITIONING TO VALUE-BASED CARE

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# OBJECTIVES

- Define Accountable Care Organizations
- Understand the impact of prevention and chronic disease management on the patient's quality of life and care experience as well as the health care organization's bottom line
- Identify issues and challenges of an ACO
- Explain the key role of technology in providing better care while lowering costs

# PATIENT PROTECTION AND AFFORDABLE CARE ACT

1. Achieve near-universal coverage
2. Improve fairness, quality and affordability of insurance coverage
3. Improve health care value, quality and efficiency while reducing wasteful spending and making the system more accountable
4. Strengthen primary care access
5. Strategic investments in public health

# MEDICARE SHARED SAVINGS PROGRAM

- Established as part of the ACA
- Medicare delivery system reform initiative
  - Volume-Based → Value-Based
- Goal is to achieve the Triple Aim
  - Decrease Cost
  - Improve Care and Quality
  - Improve Population Health

# ACCOUNTABLE CARE ORGANIZATIONS

- Population-based Model of care and payment
- Group of doctors, hospitals and other health care providers, who come together voluntarily to provide coordinated, high-quality care to their Medicare patients to help them deliver better care at lower cost
- Goal: Patients get the right care at the right time, while avoiding unnecessary duplication of services and preventing medical errors

# CARAVAN HEALTH

- ACO Investment Model (AIM)
  - Pre-paid shared savings model
  - Encourage new ACOs to form in rural and underserved areas
  - If successful, Medicare shares up to 50% of savings
  - If not successful, no penalty
  - Existing reimbursement stays the same
- Minimum of 5,000 attributed Medicare beneficiaries
- MN Rural ACO
  - 2016: 4 facilities
  - 2017: 7 facilities

# FOCUS

- Prevention
- Chronic Care Management
- Transitional Care Management
- Coding and Documentation
- Quality

# PREVENTION & CHRONIC CARE MANAGEMENT

- Care coordination
- Million Hearts Initiative
  - Prevent 1 Million heart Attacks and Strokes by 2017
    - Improving the quality of care for the ABCS
      - Aspirin Use
      - Blood Pressure Control
      - Cholesterol Management
      - Smoking Cessation
- Minnesota Community Measures
  - Hypertension
    - Decreasing Gaps
  - Diabetes
    - Clinical Improvement Project 2017
- Annual Wellness Visits
  - Focusing on Dual Visits
- Clinical Health Coach
  - Motivational Interviewing
    - Partnerships for Health Grant



# CARE TRANSITION

- Transitional Care Management
  - Discharge Planning Committee
    - Starts at admission
      - Decrease in Gaps
    - 7 P's
    - Care Coordination Referral
  - Prompt In-person Office Visit
    - Follow- Up Phone Call



# CODING & DOCUMENTATION

- Chronic Care Management
  - Continues to require 20 minute minimum per month
    - New regulations
      - Billing Codes (99490, 99487, 99489, G0506)
- Transitional Care Management
  - Follow up phone call require within 48 business hours following discharge
  - Follow up face to face visit with set time frame depending on severity
    - High Complexity- 7 days
    - Moderate Complexity- 14 days

**TABLE 1. SUMMARY OF 2017 CCM CODING CHANGES**

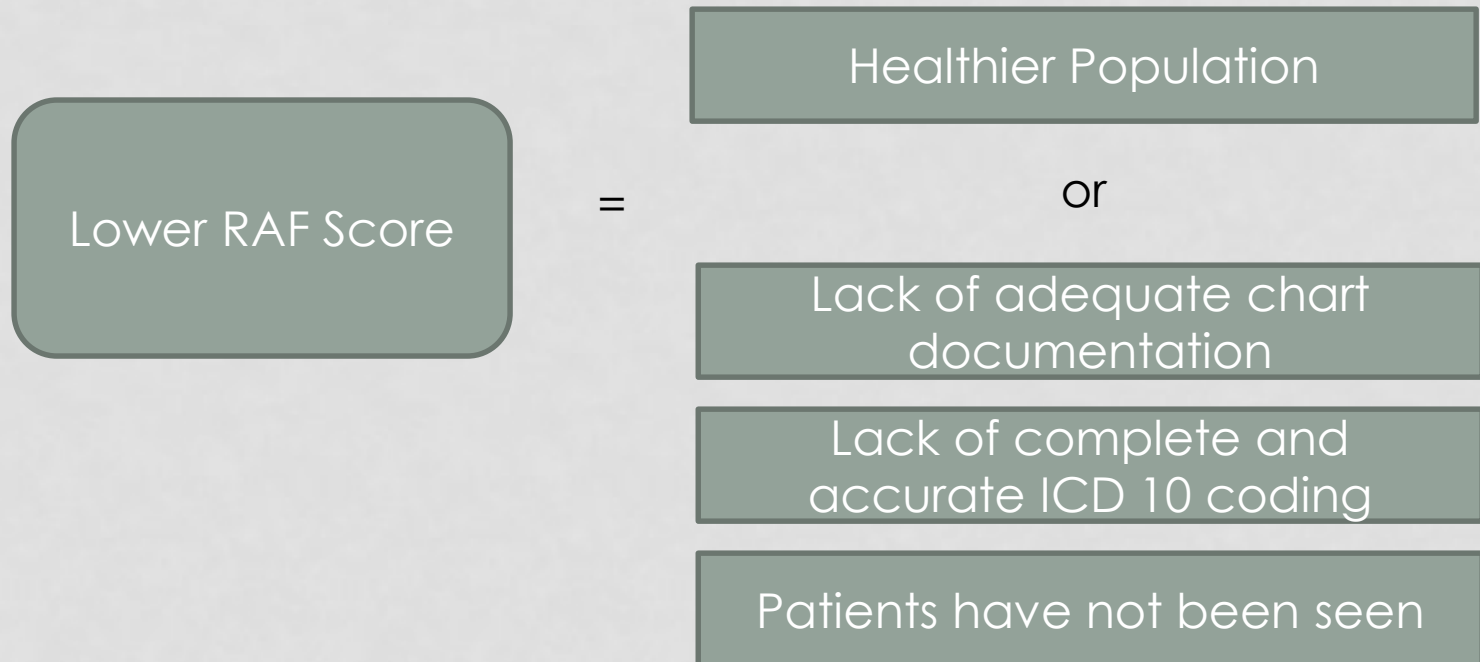
BILLING CODE	PAYMENT (NON-FACILITY RATE)	CLINICAL STAFF TIME	CARE PLANNING	BILLING PRACTITIONER WORK
CCM (CPT 99490)	\$43	20 minutes or more of clinical staff time in qualifying services	Established, implemented, revised, or monitored	Ongoing oversight, direction, and management Assumes 15 minutes of work
Complex CCM (CPT 99487)	\$94	60 minutes	Established or substantially revised	Ongoing oversight, direction, and management + Medical decision-making of moderate-high complexity Assumes 26 minutes of work
Complex CCM Add-On (CPT 99489, use with 99487)	\$47	Each additional 30 minutes of clinical staff time	Established or substantially revised	Ongoing oversight, direction, and management + Medical decision-making of moderate-high complexity Assumes 13 minutes of work
CCM Initiating Visit*	\$44-\$209	--	--	Usual face-to-face work required by the billed initiating visit code
Add-On to CCM Initiating Visit (G0506)	\$64	N/A	Established	Personally performs extensive assessment and CCM care planning beyond the usual effort described by the separately billable CCM initiating visit

\*(Annual Wellness Visit [AWV], Initial Preventive Physical Examination [IPPE], Transitional Care Management [TCM], or Other Qualifying Face-to-Face Evaluation and Management [E/M])

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# CODING & DOCUMENTATION

- Risk Adjustment Factor (RAF) – identifies the health status of patient population and drives reimbursement



# OPPORTUNITIES

- Improve patient care delivery and quality of care
- Improve financial performance
- No upfront investment – No financial risk
- Work with and learn from other organizations

# CHALLENGES

- Change
- EHR and Data Analytics
- Coding and Documentation
- MACRA
- Uncertain future of health care

# HIE

- Current Status
  - Secure Direct Messaging
- In process
  - Testing e-Interact module within PointClickCare for transition from nursing home to hospital
  - ER reports this is providing them with information they need

# Nursing Home to Hospital Transfer Form



**Resident Name** (last, first, middle initial) \_\_\_\_\_  
 Language:  English  Other \_\_\_\_\_ Resident is:  SNF/rehab  Long-term  
 Date Admitted (most recent) \_\_\_\_/\_\_\_\_/\_\_\_\_ DOB \_\_\_\_/\_\_\_\_/\_\_\_\_  
 Primary diagnosis(es) for admission \_\_\_\_\_

**Sent To** (name of hospital) \_\_\_\_\_  
 Date of transfer \_\_\_\_/\_\_\_\_/\_\_\_\_  
**Sent From** (name of nursing home) \_\_\_\_\_ Unit \_\_\_\_\_

**Contact Person** \_\_\_\_\_  
 Relationship (check all that apply)  
 Relative  Health care proxy  Guardian  Other  
 Tel (\_\_\_\_\_) \_\_\_\_\_  
 Notified of transfer?  Yes  No  
 Aware of clinical situation?  Yes  No

**Who to Call at the Nursing Home to Get Questions Answered**  
 Name/Title \_\_\_\_\_  
 Tel (\_\_\_\_\_) \_\_\_\_\_

**Primary Care Clinician in Nursing Home**  MD  NP  PA  
 Name \_\_\_\_\_  
 Tel (\_\_\_\_\_) \_\_\_\_\_

**Code Status**  Full Code  DNR  DNI  DNH  Comfort Care Only  Uncertain

**Key Clinical Information**  
 Reason(s) for transfer \_\_\_\_\_  
 Is the primary reason for transfer for diagnostic testing, not admission?  No  Yes Tests: \_\_\_\_\_  
 Relevant diagnoses  CHF  COPD  CRF  DM  Ca (active treatment)  Dementia  Other \_\_\_\_\_  
 Vital Signs BP \_\_\_\_/\_\_\_\_ HR \_\_\_\_ RR \_\_\_\_ Temp \_\_\_\_ O2 Sat \_\_\_\_ Time taken (am/pm) \_\_\_\_\_  
 Most recent pain level \_\_\_\_ (□ N/A) Pain location: \_\_\_\_\_  
 Most recent pain med \_\_\_\_\_ Date given \_\_\_\_/\_\_\_\_/\_\_\_\_ Time (am/pm) \_\_\_\_\_

**Usual Mental Status:**  
 Alert, oriented, follows instructions  
 Alert, disoriented, but can follow simple instructions  
 Alert, disoriented, but cannot follow simple instructions  
 Not Alert

**Usual Functional Status:**  
 Ambulates independently  
 Ambulates with assistive device  
 Ambulates only with human assistance  
 Not ambulatory

**Additional Clinical Information:**  
 SBAR Acute Change in Condition Note included  
 Other clinical notes included  
 For residents with lacerations or wounds:  
 Date of last tetanus vaccination (if known) \_\_\_\_/\_\_\_\_/\_\_\_\_

**Devices and Treatments**  
 O2 at \_\_\_\_ L/min by  Nasal canula  Mask (□ Chronic □ New)  
 Nebulizer therapy: (□ Chronic □ New)  
 CPAP  BIPAP  Pacemaker  IV  PICC line  
 Bladder (Foley) Catheter (□ Chronic □ New)  Internal Defibrillator  
 Enteral Feeding  TPN  Other \_\_\_\_\_

**Isolation Precautions**  
 MRSA  VRE  
 Site \_\_\_\_\_  
 C. difficile  Norovirus  
 Respiratory virus or flu  
 Other \_\_\_\_\_

**Allergies**  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**Risk Alerts**  
 Anticoagulation  Falls  Pressure ulcer(s)  Aspiration  Seizures  
 Harm to self or others  Restraints  Limited/non-weight bearing: (□ Left □ Right)  
 May attempt to exit  Swallowing precautions  Needs meds crushed  
 Other \_\_\_\_\_

**Personal Belongings Sent with Resident**  
 Eyeglasses  Hearing Aid  
 Dental Appliance  Jewelry  
 Other \_\_\_\_\_

**Nursing Home Would be able to Accept Resident Back Under the Following Conditions**  
 ER determines diagnoses, and treatment can be done in NH  VS stabilized and follow up plan can be done in NH  
 Other \_\_\_\_\_

**Additional Transfer Information on a Second Page:**  
 Included  Will be sent later

**Form Completed By** (name/title) \_\_\_\_\_ **Signature** \_\_\_\_\_  
**Report Called in By** (name/title) \_\_\_\_\_  
**Report Called in To** (name/title) \_\_\_\_\_ Date \_\_\_\_/\_\_\_\_/\_\_\_\_ Time (am/pm) \_\_\_\_\_

# Nursing Home to Hospital Transfer Form (additional information)



**Not critical for Emergency Room evaluation; may be forwarded later if unable to complete at time of transfer.**  
**RECEIVER: PLEASE ENSURE THIS INFORMATION IS DELIVERED TO THE NURSE RESPONSIBLE FOR THIS PATIENT**

**Resident Name** (last, first, middle initial) \_\_\_\_\_  
 DOB \_\_\_\_/\_\_\_\_/\_\_\_\_ Date transferred to hospital \_\_\_\_/\_\_\_\_/\_\_\_\_

**Contact at Nursing Home for Further Information**  
 Name / Title \_\_\_\_\_  
 Tel (\_\_\_\_\_) \_\_\_\_\_

**Social Worker**  
 Name \_\_\_\_\_  
 Tel (\_\_\_\_\_) \_\_\_\_\_

**Family and Other Social Issues** (include what hospital staff needs to know about family concerns)  
 \_\_\_\_\_  
 \_\_\_\_\_

**Behavioral Issues and Interventions**  
 \_\_\_\_\_  
 \_\_\_\_\_

**Primary Goals of Care at Time of Transfer**  
 Rehabilitation and/or Medical Therapy with intent of returning home  
 Chronic long-term care  
 Palliative or end-of-life care  
 Receiving hospice care  Other \_\_\_\_\_

**Treatments and Frequency** (include special treatments such as dialysis, chemotherapy, transfusions, radiation, TPN)  
 \_\_\_\_\_  
 \_\_\_\_\_

**Diet**  
 Needs assistance with feeding?  No  Yes  
 Trouble swallowing?  No  Yes  
 Special consistency (thickened liquids, crush meds, etc...)?  No  Yes  
 Enteral tube feeding?  No  Yes (formula/ate) \_\_\_\_\_

**Skin/Wound Care**  
 Pressure Ulcers (stage, location, appearance, treatment)  
 \_\_\_\_\_  
 \_\_\_\_\_

**Immunizations**  
 Influenza:  
 Date \_\_\_\_/\_\_\_\_/\_\_\_\_  
 Pneumococcal:  
 Date \_\_\_\_/\_\_\_\_/\_\_\_\_

**Physical Rehabilitation Therapy**  
 Resident is receiving therapy with goal of returning home?  No  Yes  
 Physical Therapy:  No  Yes  
 Interventions \_\_\_\_\_  
 Occupational Therapy:  No  Yes  
 Interventions \_\_\_\_\_  
 Speech Therapy:  No  Yes  
 Interventions \_\_\_\_\_

**ADLs** Mark I=Independent D=Dependent A=Needs Assistance  
 Bathing \_\_\_\_\_ Dressing \_\_\_\_\_ Transfers \_\_\_\_\_  
 Toileting \_\_\_\_\_ Eating \_\_\_\_\_  
 Can ambulate independently  
 Assistive device (if applicable) \_\_\_\_\_  
 Needs human assistance to ambulate \_\_\_\_\_

**Impairments - General**  
 Cognitive  Speech  Hearing  
 Vision  Sensation  
 Other \_\_\_\_\_

**Impairments - Musculoskeletal**  
 Amputation  Paralysis  Contractures  
 Other \_\_\_\_\_

**Continence**  
 Bowel  Bladder  
 Date of last BM \_\_\_\_/\_\_\_\_/\_\_\_\_

**Additional Relevant Information**  
 \_\_\_\_\_  
 \_\_\_\_\_

**Form Completed By** (name/title) \_\_\_\_\_  
 If this page sent after initial transfer: Date sent \_\_\_\_/\_\_\_\_/\_\_\_\_ Time (am/pm) \_\_\_\_\_  
**Signature** \_\_\_\_\_

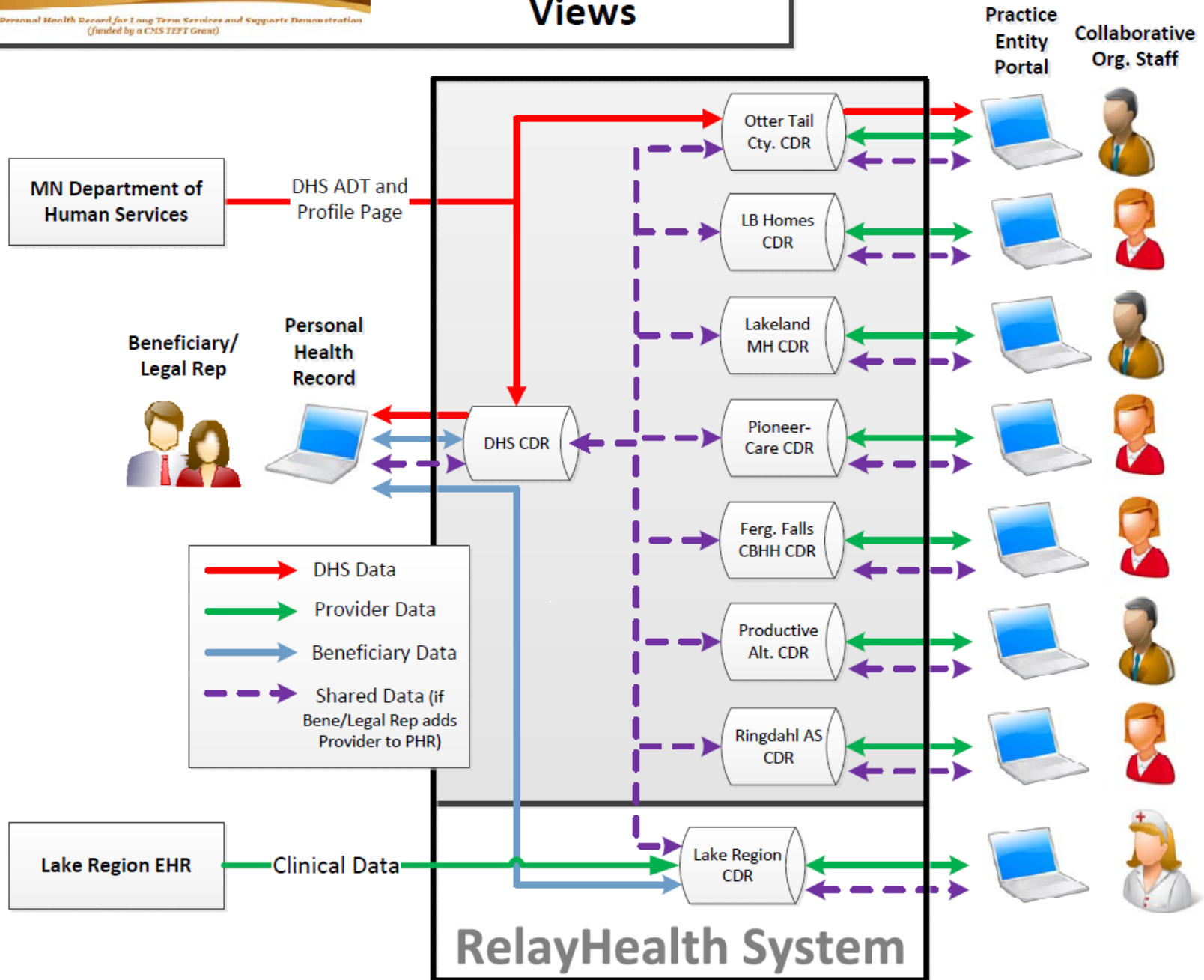
# HIE

- Future
  - Creating portals for each partner to place documents that would be of value to the community care team
  - Patient authorizes providers they want to access the portal





# Otter Tail PHR Data Views



# HIE

- eLTSS Input
  - Federal demonstration with 9 states
  - Identifying data elements to create standards for Long Term Services and Supports
    - Demographics, Contact Information, Race/Ethnicity, AD, Residence, Community Support, Medications, Health & Wellness Information, ADLs/IADLs, etc
- Lessons Learned
  - EHRs do not capture some of the elements in a manner to populate this document
  - Until standards are finalized, vendors are not willing to change the product

ANY  
QUESTIONS  
?